CIB Marine Bancshares, Inc. (OTCQX: CIBH). This report provides additional detailed financial information for the quarter ended March 31, 2022. Please see our Shareholder Letter dated May 5, 2022, located at <u>www.cibmarine.com</u> for a summary description of our financial results.

#### CIB MARINE BANCSHARES, INC. Net Interest Income (unaudited)

		2022		2021				
	Average Balance	Interest Earned/Paid	Average Yield/Cost	Average Balance	Interest Earned/Paid	Average Yield/Cost		
			(Dollars in	thousands)				
Quarter Ended March 31,			,	,				
Interest-earning assets								
Securities (1)	\$106,440	\$537	2.02%	\$107,857	\$555	2.06%		
Loans held for sale (1)	8,282	58	2.83	32,556	175	2.18		
Loans $(1)(2)$	535,701	5,254	3.98	535,118	5,524	4.19		
Federal funds sold, reverse repos and interest-								
earning due from banks	74,604	30	0.16	43,009	11	0.11		
Total interest-earning assets	725,027	5,879	3.28	718,540	6,265	3.53		
Noninterest-earning assets	32,453			36,377				
Total assets	\$757,480			\$754,917				
Interest-bearing liabilities								
Interest-bearing deposits	\$503,977	\$350	0.28%	\$493,376	\$512	0.42%		
Borrowed funds	32.256	62	0.78	45,550	24	0.21		
Total interest-bearing liabilities	536,232	413	0.31	538,926	536	0.40		
Noninterest-earning liabilities:	·			· ·				
Noninterest-bearing demand deposits	124,780			104,143				
Accrued interest and other liabilities	4,665			5,820				
Preferred equity	18,762			37,308				
Common equity	73,040			68,720				
Total stockholders' equity	91,802			106,028				
Total liabilities and stockholders' equity	\$757,480			\$754,917				
Net interest-earning assets, interest income and								
net interest spread (1)(3)	\$188,794	\$5,466	2.97%	\$179,614	\$5,729	3.13%		
Net interest margin (1)(4)			3.05%			3.23%		
Ratio of average interest-earning assets to					:			
average interest-bearing liabilities	1.35		_	1.33				

(1) Balance totals include respective nonaccrual assets.

(2) Interest earned on loans includes a nominal amount of amortized loan costs for all periods presented.

(3) Net interest spread is the yield on average interest-earning assets less the rate on interest-bearing liabilities.

(4) Net interest margin is the ratio of net interest income to average interest-earning assets.

Net interest income decreased by \$0.3 million during the first three months of 2022 compared to the same period of 2021. The primary reasons for the change is lower average balances in loans held for sale as mortgage production has declined due to higher mortgage interest rates and lower PPP net deferred fee accretions. The net interest margin declined by 18 basis points during the first three months of 2022 compared to the same period of 2021 with the yield on interest earnings assets declining by 25 basis points compared to 9 basis points in the cost of interest bearing liabilities. In addition to the decline in net deferred PPP fee accretions, the decline in the yield on interest- earning assets was the result of growth by \$32.6 million in average balances of low interest rate interest-earning due from bank accounts, resulting from the growth in certain interest-bearing liabilities including interest-bearing deposits and non-interest bearing deposit balances.

### **CIB MARINE BANCSHARES, INC.** Loans and Allowance for Loan and Losses

		Loan Portfolio Segments (unaudited)								
	March 3	1, 2022	December	· 31, 2021	March 3	31, 2021				
	Amount	% of Total	Amount	% of Total	Amount	% of Total				
			(Dollars in	thousands)						
Commercial	\$54,955	10.4%	\$59,699	11.0%	\$69,112	12.8%				
Commercial real estate	300,010	56.8	307,229	56.6	298,402	55.2				
Construction and development	19,275	3.6	18,629	3.4	23,157	4.3				
Residential real estate	140,344	26.6	142,375	26.2	132,123	24.4				
Home equity	12,949	2.5	14,084	2.6	16,078	3.0				
Purchased home equity pools	698	0.1	950	0.2	1,530	0.3				
Other consumer	213	0.0	232	0.0	318	0.0				
Gross loans	528,444	100.0%	543,198	100.0%	540,720	100.0%				
Deferred loan costs (fees)	768		621		(514)					
Loans	529,212		543,819		540,206					
Allowance for loan losses	(8,011)		(8,352)		(9,253)					
Loans, net	\$521,201		\$535,467		\$530,953	-				

# Select Real Estate Loan Property Types (1) (unaudited)

	March 31, 2022		December 31, 2021		March 3	51, 2021				
	Amount	% of Total	Amount	% of Total	Amount	% of Total				
		(Dollars in thousands)								
Office	\$58,732	11.1%	\$62,172	11.4%	\$64,333	11.9%				
Retail	55,252	10.5	58,694	10.8	44,488	8.2				
Warehouse	17,799	3.4	18,752	3.5	22,689	4.2				
Manufacturing	22,223	4.2	20,360	3.7	25,181	4.7				
Hospitality	29,593	5.6	31,189	5.7	25,520	4.7				
Nursing Home and Assisted Living	15,044	2.8	15,187	2.8	12,012	2.2				
Multifamily Apartments	39,204	7.4	41,685	7.7	48,489	9.0				
Restaurants and Food Service	20,337	3.8	18,535	3.4	17,882	3.3				

(1) Select Real Estate Loan Property Types includes loans from the commercial real estate and construction and development segments with listed commercial property types that are 2.0% or more of total loans in the most recent period.

	Nonperforming Assets and Selected Asset Quality Ratios (unaudited)						
	March 31, 2022	December 31, 2021	March 31, 2021				
Nonperforming assets		(Dollars in thousands)					
Nonaccrual loans:							
Commercial	\$—	\$—	\$—				
Commercial real estate	157	157	233				
Construction and development	_	—	_				
Residential real estate	207	210	357				
Home equity	346	370	647				
Other consumer		—	<u> </u>				
	710	737	1,237				
Loans held for sale		_					
Total nonaccrual loans	710	737	1,237				
Other real estate owned	403	403	1,875				
Total nonperforming assets	\$1,113	\$1,140	\$3,112				
Restructured loans accruing							
Commercial	\$—	\$—	\$—				
Commercial real estate	_	—	62				
Residential real estate	272	277	577				
Home equity	_	—	_				
Purchased home equity pools	97	136	139				
Other consumer		—					
Total restructured loans accruing	\$369	\$413	\$778				
90 days or more past due still accruing	\$—	\$	\$—				
Ratios	0.120/	0.140/	0.000/				
Nonaccrual loans to total loans (1)	0.13%	0.14%	0.23%				
Other real estate owned to total assets	0.05	0.05	0.25				
Nonperforming assets to total assets (1)	0.15	0.15	0.41				
Nonaccrual loans, restructured loans and loans 90 days or more past due and still accruing to total loans (1)	0.20	0.21	0.37				
Nonperforming assets, restructured loans and 90 days or more past due and still accruing loans to total assets (1)	0.19	0.21	0.52				

(1) Excludes loans held for sale from nonaccrual loans, nonperforming assets, restructured loans accruing and 90 days or more past due and still accruing loans.

	Allowance for Loan Losses (unaudited)									
-	Construction					Purchased				
	Commercial	Commercial Real Estate	and Development	Residential Real Estate	Home Equity	Home Equity Pools	Other Consumer	Total		
-	Commerciai	Real Estate		<b>Dollars in thou</b>	1 1	Equity Pools	Consumer	Total		
Quarter ended March 31, 202	2		(		isanusj					
Balance at beginning of	-									
period	\$835	\$6,204	\$241	\$708	\$301	\$60	\$3	\$8,352		
Provision for (reversal of)			·	• • • •			• -	* - )		
loan losses	(79)	(346)	(2)	1	(27)	126	2	(325)		
Charge-offs		<u> </u>	_		<u> </u>	(89)	(4)	(93)		
Recoveries	_	_	_	_	2	75		77		
Balance at end of period	\$756	\$5,858	\$239	\$709	\$276	\$172	\$1	\$8,011		
Ouarter ended March 31, 202	1									
Balance at beginning of										
period	\$914	\$6,005	\$812	\$824	\$439	\$122	\$6	\$9,122		
Provision for (reversal of)										
loan losses	(100)	300	32	(64)	(48)	(100)	_	20		
Charge-offs	_			<u> </u>				_		
Recoveries	_			1	21	89		111		
Balance at end of period	\$814	\$6,305	\$844	\$761	\$412	\$111	\$6	\$9,253		

The reversal of loan losses was \$325,000 for the first three months of 2022 versus a provision of \$20,000 for the same period of 2021, reflecting primarily environmental factors including lower COVID infection rates at March 31, 2022, compared to December 31, 2021 and lower loan balances.

CIB Marine may record recoveries in excess of charge-offs from time to time. Although it cannot be certain in advance due to a number of factors related to the determination of the provision for loan losses, a net recovery may result in a credit provision (i.e., a reversal of provisions for loan losses) in the period of the net recovery. A net

recovery has the potential to increase CIB Marine's net income by an amount up to the net recovery. However, there can be no certainty as to whether CIB Marine will experience improved credit quality or recoveries during future quarters so as to permit it to record further credit provisions or reversals of provisions for loan losses for any of the portfolio segments or in total.

	Past Due Accruing Loans (unaudited)									
			Greater Than							
	30-59 Days	60-89 Days	89 Days	Total	Loans Not					
	Past Due	Past Due	Past Due	Past Due	Past Due	Total				
			(Dollars in tho	isands)						
At March 31, 2022										
Commercial	\$—	\$—	\$—	\$—	\$54,955	\$54,955				
Commercial real estate	—	—	—	—	299,853	299,853				
Construction and development	—	—	—	_	19,275	19,275				
Residential real estate	599		—	599	139,538	140,137				
Home equity	18		—	18	12,585	12,603				
Purchased home equity pools	196	27	_	223	475	698				
Other consumer	_	_	_	_	213	213				
Deferred loan costs	1	_	_	1	767	768				
Total	\$814	\$27	\$—	\$841	\$527,661	\$528,502				
At December 30, 2021										
Commercial	\$—	\$—	\$—	\$—	\$59,699	\$59,699				
Commercial real estate	_		_		307,072	307,072				
Construction and development	_		_		18,629	18,629				
Residential real estate	406		_	406	141,759	142,165				
Home equity		43	_	43	13,671	13,714				
Purchased home equity pools	26	_	_	26	924	950				
Other consumer		_	_		232	232				
Deferred loan costs	1	_	_	1	620	621				
Total	\$433	\$43	\$—	\$476	\$542,606	\$543,082				
At March 31, 2021										
Commercial	\$75	\$—	\$—	\$75	\$69,037	\$69,112				
Commercial real estate	_		_		298,169	298,169				
Construction and development		_	_		23,157	23,157				
Residential real estate	729	_	_	729	131,037	131,766				
Home equity	_	_	_	_	15,407	15,431				
Purchased home equity pools	24	_	_	24	1,486	1,530				
Other consumer	44		_	44	318	318				
Deferred loan costs	(1)	_	_	(1)	(513)	(514)				
Total	\$871	\$—	\$—	\$871	\$538,098	\$538,969				
10001	\$071	ψ	Ŷ	ψ071	\$250,090	\$223,707				

The \$0.4 million increase in past due loans from December 31, 2021, to March 31, 2022, was due primarily to an increase in 30-59 day past due residential real estate and purchase home equity pool loans.

#### **Commercial Loans at Higher Risk from COVID-19**

Management has identified six sectors as the most susceptible to immediate increased credit risk from the impact of COVID-19: retail, office space, hotels, health and social services, restaurants, and recreation.

	At Risk Commercial Loan Sectors										
	Retail	Office (1)	Hotel	Health & Social Services	Restaurants	Recreation	Total at Risk Sectors	Total Commercial Sector Loans	Percent		
					(Dollars in thous	ands)					
March 31, 2022											
Commercial real estate	\$55,041	\$56,053	\$22,603	\$6,175	\$17,981	\$4,094	\$161,948	\$300,009	54%		
Commercial and industrial	—	10,150	641	772	654	357	12,574	54,955	23		
Commercial construction	210	2,679	6,990	1,595	2,356		13,830	19,275	72		
Total	\$55,251	\$68,882	\$30,234	\$8,542	\$20,991	\$4,451	\$188,352	\$374,239	50%		
December 31, 2021 Commercial real estate Commercial and industrial	\$58,694	\$59,583	\$24,437	\$6,382 404	\$16,775	\$4,271 212	\$170,142	\$307,229	55% 9		
Commercial and industrial	_	2,793 2,589	461 6,753	404 1,476	1,516 1,759	212	5,386 12,577	59,699 18,629	68		
Total	\$58,694	\$64,965	\$31,651	\$8,262	\$20,050	\$4,483	\$188,105	\$385,557	49%		
March 31, 2021											
Commercial real estate	\$43,089	\$61,732	\$22,950	\$9,410	\$14,396	\$6,221	\$157,797	\$298,402	53%		
Commercial and industrial	· _	15,041	518	4,432	3,585	1,025	24,601	69,112	36		
Commercial construction	1,399	2,601	2,570	0	3,486		10,057	23,157	43		
Total	\$44,488	\$79,374	\$26,038	\$13,872	\$21,467	\$7,246	\$192,455	\$390,671	49%		

(1) Office includes both office real estate secured loans and non-real estate secured commercial investment and property management loans. The at-risk commercial loan sectors were a (?) factor in determining the adequacy of allowance for loan losses.

CIB Marine is a cautious and selective lender in the at risk commercial loan sectors outlined in the table above. Since December 31, 2021, total at risk commercial sector balances has changed by less than \$0.2 million.

# **CIB MARINE BANCSHARES, INC.** Capital (unaudited)

	Actual		For Ca Adequacy	1	To Be Well ( Under Promp Provis	t Corrective
	Amount	Ratio	Amount	Ratio	Amount	Ratio
			(Dollars in th	ousands)		
March 31, 2022 Total capital to risk-weighted assets CIB Marine Bancshares, Inc.(1) CIBM Bank	\$92,402 78,023	17.52% 14.81	\$42,148	8.00%	\$52,685	10.00%
Tier 1 capital to risk-weighted assets CIB Marine Bancshares, Inc. CIBM Bank	\$76,119 71,420	14.43% 13.56	\$31,611	6.00%	\$42,148	8.00%
Tier 1 leverage to average assets CIB Marine Bancshares, Inc. CIBM Bank	\$76,119 71,420	10.27% 9.64	\$29,634	4.00%	\$37,042	5.00%
Common Equity Tier 1 (2) CIBM Bank	\$71,420	13.56%	\$23,708	4.50%	\$34,245	6.50%
December 31, 2021 Total capital to risk-weighted assets CIB Marine Bancshares, Inc. CIBM Bank	\$82,846 78,086	15.53% 14.66	42,624	8.00	\$53,280	10.00%
Tier 1 capital to risk-weighted assets CIB Marine Bancshares, Inc. CIBM Bank	\$76,158 71,406	14.28% 13.40	31,968	6.00	\$42,624	8.00%
Tier 1 leverage to average assets CIB Marine Bancshares, Inc. CIBM Bank	\$76,158 71,406	10.22% 9.59	29,792	4.00	\$37,240	5.00%
Common Equity Tier 1 (2) CIBM Bank	\$71,406	13.40%	\$23,976	4.50%	\$34,632	6.50%

(1) During the first quarter of 2022, CIB Marine issued \$10 million in Subordinated Debentures that qualify as Tier 2 capital and included in total

(1) During the inst quarter of 2022, CiD Marine issued of o minior in Substantiated Decentaries and quarty as Trei 2 cupital and inertain capital.
(2) CIB Marine is a Small Bank Holding Company under Appendix C of Part 225 of the Federal Reserve regulation and, as a result, the consolidated CIB Marine is exempt from capital adequacy requirements.