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# CIB MARINE BANCSHARES, INC. ANNOUNCES 2017 THIRD QUARTER RESULTS

WAUKESHA, Wis. – CIB Marine Bancshares, Inc. (the "Company" or "CIBM") (OTCQB: CIBH), the holding company of CIBM Bank (the "Bank"), today announces its results of operations and financial condition for the third quarter of 2017. *Net income for the quarter was \$1.1 million, or \$0.06 basic earnings per share and \$0.03 diluted earnings per share, and for the nine months ending September 30, 2017, \$3.0 million, or \$0.17 basic and \$0.08 diluted earnings per share.* 

A summary of financial results for the quarter is attached. Select highlights include:

- Return on average assets was 0.69% for the quarter and 0.63% for the nine months ending September 30, 2017, compared to 0.55% and 0.67% for the same periods in 2016.
- Book and tangible book value per share of common stock improved to \$0.75 and \$1.23, respectively, for September 30, 2017, compared to \$0.56 and \$1.04 from one year prior.
- Net income for subsidiary CIBM Bank was \$1.3 million for the quarter and \$3.6 million for the nine month period ending September 30, 2017, compared to net income of \$1.0 million and \$3.1 million for the same periods of 2016; reflecting improved performance.
- Net interest income of \$4.9 million for the quarter is an increase of \$0.4 million from the same quarter of 2016, and net interest income of \$14.3 million for the nine months ending September 30, 2017, is an increase of \$0.9 million from the same period of 2016. The growth primarily reflects \$40 million of higher average interest-earning asset balances in 2017.
- Noninterest income of \$2.3 million for the quarter is a decrease of \$0.4 million from the same quarter of 2016 and noninterest income of \$6.7 million for the nine months ending September 30, 2017, is a decrease of \$0.8 million from the same period of 2016. The results primarily reflect lower net mortgage banking revenue this year due to reduced refinancing activity.
- In addition, during 2017, year to date noninterest income reflects gains on sale of SBA loans at \$0.8 million compared to \$0.1 million during the same period of 2016; and during 2017 year to date net gain on sale of assets and write-downs related to collection activities have been nominal but were \$0.9 million in the 2016 year to date period. This reflects improved earnings related to core business activities.
- Non-performing assets to total assets fell to 1.49% at September 30, 2017, from 1.67% at December 31, 2016, due to lower non-accrual loans.

• Non-accrual loans to total loans declined to 0.99% at September 30, 2017, from 1.26% at December 31, 2016, due to collection related activity.

J. Brian Chaffin, CIB Marine's President and CEO, commented, "We are pleased with the positive impact increased earning assets and net interest income have had on our operating results. The growth and development of our SBA lending business has added some additional noninterest income that has more than offset the softer revenues from our residential lending business this year, in part caused by higher interest rates. At the same time, our noninterest expenses year to date are approximately \$0.1 million lower than last year."

Mr. Chaffin added, "One of CIB Marine's key initiatives in 2017 has been increased involvement in our communities. We have committed substantial resources to support local business and residential housing credit needs through the addition of new programs, products and key staff. We look forward to further growth in this area as we continue to be a force for positive change in the social and economic vitality of the communities we live and work in."

CIB Marine Bancshares, Inc. is the holding company for CIBM Bank, which operates 11 banking offices in Illinois, Wisconsin, and Indiana and 4 separate mortgage loan offices in Illinois, Wisconsin and Indiana. More information on the Company is available at <u>www.cibmarine.com</u>, including recent shareholder letters, links to regulatory financial reports, and audited financial statements.

Notice that Preferred Dividend has not been declared: Pursuant to Sections 5.4(e)(v) and 5.5(e)(v) of the Company's Articles of Incorporation, notice is hereby given that the Board of Directors of the Company has not declared a dividend on its Series A Preferred Stock or its Series B Convertible Preferred Stock for the period ended September 30, 2017 and, accordingly, no dividend will be paid to preferred shareholders for such Dividend Period.

### FORWARD-LOOKING STATEMENTS

There are inherent difficulties in predicting factors that may affect the accuracy of forward-looking statements.

- operating, legal, and regulatory risks;
- economic, political, and competitive forces affecting CIB Marine's banking business;
- the impact on net interest income and securities values from changes in monetary policy and general economic and political conditions; and
- the risk that CIB Marine's analyses of these risks and forces could be incorrect and/or that the strategies developed to address them could be unsuccessful.

CIB Marine has made statements in this release that may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. CIB Marine intends these forward-looking statements to be subject to the safe harbor created thereby and is including this statement to avail itself of the safe harbor. Forward-looking statements are identified generally by statements containing words and phrases such as "may," "project," "are confident," "should be," "intend," "predict," "believe," "plan," "expect," "estimate," "anticipate" and similar expressions. These forward-looking statements reflect CIB Marine's current views with respect to future events and financial performance that are subject to many uncertainties and factors relating to CIB Marine's operations and the business environment, which could change at any time.

Stockholders should note that many factors, some of which are discussed elsewhere in this Earnings Release and in the documents that are incorporated by reference, could affect the future financial results of CIB Marine and could cause those results to differ materially from those expressed in forward-looking statements contained or incorporated by reference in this document. These factors, many of which are beyond CIB Marine's control, include but are not limited to:

These factors should be considered in evaluating the forward-looking statements, and undue reliance should not be placed on such statements. Forward-looking statements speak only as of the date they are made. CIB Marine undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise. Forward-looking statements are subject to significant risks and uncertainties and CIB Marine's actual results may differ materially from the results discussed in forward-looking statements.

#### CIB MARINE BANCSHARES, INC. Selected Unaudited Consolidated Financial Data

	At or for the														
	Quarters Ended									Nine Months Ended					
	Sep			June 30, 2017		March 31, 2017	., December 31, 2016			September 30, 2016		September 30, 2017		September 30, 2016	
		2017			Doll		nds		e an	d per share da	ta)	2017		2010	
Selected Statement of Operations Data				· · ·				.,			,				
Interest and dividend income	\$	6,056	\$	5,732	\$	5,562	\$	5,273	\$	5,286	\$	17,350	\$	15,676	
Interest expense		1,140		973		892		793		740		3,005		2,204	
Net interest income		4,916		4,759		4,670		4,480		4,546		14,345		13,472	
Provision for (reversal of) loan losses		149		47		228		(796)		69		424		248	
Net interest income after provision for															
(reversal of) loan losses		4,767		4,712		4,442		5,276		4,477		13,921		13,224	
Noninterest income (1)		2,257		2,611		1,847		1,908		2,651		6,715		7,492	
Noninterest expense		5,865		6,279		5,401		6,127		6,220		17,545		17,652	
Income before income taxes		1,159		1,044		888		1,057		908		3,091		3,064	
Income tax expense		25		20		0		(5)		40		45		55	
Net income	\$	1,134	\$	1,024	\$	888	\$	1,062	\$	868	\$	3,046	\$	3,009	
Common Share Data															
Basic net income per share	\$	0.06	Ś	0.06	Ś	0.05	\$	0.06	\$	0.05	\$	0.17	¢	0.17	
Diluted net income per share	Ŷ	0.00	Ļ	0.03	Ŷ	0.02	Ŷ	0.00	Ļ	0.03	Ŷ	0.08	Ļ	0.08	
Dividend		0.05		0.05		0.02		0.03		0.02		0.00		0.00	
Tangible book value per share (2)		1.23		1.16		1.08		1.01		1.04		1.23		1.04	
Book value per share (2)		0.75		0.68		0.60		0.53		0.56		0.75		0.56	
Weighted average shares outstanding - basic		18,161,989		18,153,029		18,127,892		18,127,892		18,127,892		18,145,505		18,127,892	
Weighted average shares outstanding - diluted		36,512,804		36,516,207		36,193,353		36,082,522		35,818,022		36,407,957		35,694,388	
Financial Condition Data		00,012,000		00,010,20,		00,200,000		00,002,022		00,010,011		50,107,557		00,00 1,000	
Total assets	\$	640,340	Ś	650,051	Ś	631,160	Ś	653,559	Ś	632,628	\$	640,340	Ś	632,628	
Loans	Ŷ	490,089	Ŷ	488,289	Ŷ	483,501	Ŷ	483,518	Ŷ	466,057	Ŷ	490,089	Ŷ	466,057	
Allowance for loan losses		(7,905)		(7,653)		(7,567)		(7,592)		(8,549)		(7,905)		(8,549)	
Investment securities		112,670		111,160		111,745		112,072		103,853		112,670		103,853	
Deposits		479,285		493,364		497,144		483,097		476,428		479,285		476,428	
Borrowings		84,903		82,025		60,837		96,944		81,636		84,903		81,636	
Stockholders' equity		73,556		72,279		70,819		69,523		70,094		73,556		70,094	
Financial Ratios and Other Data		, 0,000		, _,_, , , , , , , , , , , , , , , , ,		, 0,010		00,020		, 0,00		, 0,000		, 0,00	
Performance Ratios:															
Net interest margin (3)		3.07%		3.09%		3.02%		2.84%		2.95%		3.06%		3.07%	
Net interest spread (4)		2.88%		2.92%		2.87%		2.70%		2.80%		2.89%		2.92%	
Noninterest income to average assets (5)		1.37%		1.65%		1.16%		1.18%		1.68%		1.39%		1.66%	
Noninterest expense to average assets		3.55%		3.96%		3.40%		3.79%		3.93%		3.64%		3.91%	
Efficiency ratio (6)		81.76%		85.20%		82.88%		95.91%		86.42%		83.31%		84.20%	
Earnings on average assets (7)		0.69%		0.65%		0.56%		0.66%		0.55%		0.63%		0.67%	
Earnings on average equity (8)		6.11%		5.71%		5.10%		5.93%		4.89%		5.65%		5.86%	
Asset Quality Ratios:															
Nonaccrual loans to loans (9)		0.99%		0.99%		1.32%		1.26%		1.16%		0.99%		1.16%	
Nonaccrual loans, restructured loans and															
loans 90 days or more past due and still															
accruing to total loans (9)		1.30%		1.36%		1.65%		1.60%		1.58%		1.30%		1.58%	
Nonperforming assets, restructured loans															
and loans 90 days or more past due and still															
accruing to total assets (9)		1.49%		1.51%		1.77%		1.67%		1.32%		1.49%		1.32%	
Allowance for loan losses to total loans		1.61%		1.57%		1.57%		1.57%		1.83%		1.61%		1.83%	
Allowance for loan losses to nonaccrual loans,															
restructured loans and loans 90 days or															
more past due and still accruing (9)		124.21%		72.81%		94.67%		97.99%		116.08%		124.21%		116.08%	
Net charge-offs (recoveries) annualized															
to average loans		-0.08%		-0.03%		0.21%		0.14%		-0.22%		0.03%		-0.07%	
Capital Ratios:															
Total equity to total assets		11.49%		11.12%		11.02%		10.64%		11.08%		11.49%		11.08%	
Total risk-based capital ratio		16.05%		15.93%		15.90%		15.40%		15.69%		16.05%		15.69%	
Tier 1 risk-based capital ratio		14.43%		14.68%		14.65%		14.15%		14.43%		14.43%		14.43%	
Leverage capital ratio		11.41%		11.56%		11.21%		11.14%		11.20%		11.41%		11.20%	
Other Data:															
Number of employees (full-time equivalent)		179		181		181		171		169		179		169	
Number of banking facilities		11		11		11		11		11		11		11	

Noninterest income includes gains and losses on securities.
Tangible book value per share is the shareholder equity less the carry value of the preferred stock and less the goodwill and intangible assets, divided by the total shares of common outstanding. Book value per share is the shareholder equity less the liquidation preference of the preferred stock, divided by the total shares of common outstanding.
Net interest margin is the ratio of net interest income to average interest-earning assets.
Net interest spread is the yield on average interest-earning assets.
Non interest income to average asset excludes gains and losses on securities.
Tanings on average assets are net income divided by average total assets.
Estamings on average assets are net income divided by average total assets.
Estamings on average assets are net income divided by average common equity.
Estamings on average asset.

## CIB MARINE BANCSHARES, INC. Consolidated Balance Sheets (unaudited)

	Sept	ember 30, 2017		June 30, 2017		March 31, 2017	De	cember 31, 2016	Sep	otember 30, 2016
				(Dollars in t	hou	isands, except	sha	are data)		
Assets Cash and due from banks	\$	9,569	\$	10,462	\$	12,773	\$	10,291	\$	11,427
Reverse repurchase agreements		10,289		20,440		11,019		24,275		27,560
Securities available for sale		112,670		111,160		111,745		112,072		103,853
Loans held for sale		7,164		9,166		2,448		11,469		15,875
Loans		490,089		488,289		483,501		483,518		466,057
Allowance for loan losses		(7,905)		(7,653)		(7,567)		(7,592)		(8,549)
Net loans		482,184		480,636		475,934		475,926		457,508
Federal Home Loan Bank Stock		3,128		2,948		2,070		3,803		3,803
Premises and equipment, net		4,371		4,309		4,369		4,427		4,256
Accrued interest receivable		1,507		1,386		1,377		1,382		1,289
Other real estate owned, net		3,153		3,153		3,153		3,159		982
Bank owned life insurance		4,468		4,441		4,414		4,389		4,363
Goodwill and other intangible assets		204		209		215		221		226
Other assets		1,633		1,741		1,643		2,145		1,486
Total Assets	\$	640,340	\$	650,051	\$	631,160	\$	653,559	\$	632,628
Liabilities and Stockholders' Equity Deposits:										
Noninterest-bearing demand	\$	72,875	\$	79,888	\$	76,088	\$	77,154	\$	87,216
Interest-bearing demand		31,756	-	31,961		33,027		33,832		29,821
Savings		174,174		183,608		192,175		176,435		169,390
Time		200,480		197,907		195,854		195,676		190,001
Total deposits	-	479,285		493,364		497,144		483,097		476,428
Short-term borrowings		84,903		82,025		60,837		96,944		81,636
Accrued interest payable		404		358		327		349		319
Other liabilities		2,192		2,025		2,033		3,646		4,151
Total liabilities		566,784		577,772		560,341		584,036		562,534
Stockholders' Equity										
Preferred stock, \$1 par value; 5,000,000 authorized shares; 7% fixed rate noncumulative perpetual issued-55,624 shares of series A and 4,376 shares of series B; convertible; aggregate liquidation preference- \$60,000		51,000		51,000		51,000		51,000		51,000
Common stock, \$1 par value; 50,000,000 authorized shares; 18,383,891 issued shares;										
18,172,844 outstanding shares		18,384		18,384		18,346		18,346		18,346
Capital surplus		158,713		158,640		158,602		158,552		158,510
Accumulated deficit		(152,471)		(153,605)		(154,629)		(155,517)		(156,579)
Accumulated other comprehensive loss, net		(1,537)		(1,611)		(1,971)		(2,329)		(654)
Treasury stock 221,902 shares at cost Total stockholders' equity		(533)		(529)		(529)		(529)		(529)
Total liabilities and stockholders' equity	\$	73,556 640,340	\$	72,279 650,051	\$	70,819	\$	69,523 653,559	\$	70,094
Total habilities and stockholders equity	ڔ	040,340	ډ	050,051	ډ	631,160	ڔ	612,009	ڔ	632,628

#### CIB MARINE BANCSHARES, INC. Consolidated Statements of Operations (Unaudited)

		Nine Months Ended						
	September 30,	June 30,	March 31,	December 31,	September 30,	September 30,	September 30,	
	2017	2017	2017	2016 Dollars in thousa	2016	2017	2016	
Interest Income								
Loans	\$ 5,188	\$ 4,997	\$ 4,826	\$ 4,493	\$ 4,540	\$ 15,011	\$ 13,747	
Loans held for sale	104	79	46	141	153	229	331	
Securities	640	598	611	563	513	1,849	1,508	
Other investments	124	58	79	76	80	261	90	
Total interest income	6,056	5,732	5,562	5,273	5,286	17,350	15,676	
Interest Expense								
Deposits	871	817	749	697	659	2,437	2,056	
Short-term borrowings	269	156	143	96	81	568	148	
Total interest expense	1,140	973	892	793	740	3,005	2,204	
Net interest income	4,916	4,759	4,670	4,480	4,546	14,345	13,472	
Provision for (reversal of) loan losses	149	47	228	(796)	69	424	248	
Net interest income after provision for								
(reversal of) loan losses	4,767	4,712	4,442	5,276	4,477	13,921	13,224	
Noninterest Income								
Deposit service charges	132	129	113	121	125	374	349	
Other service fees	45	54	46	45	47	145	166	
Mortgage Banking revenue, net	1,821	2,027	1,142	1,414	2,285	4,990	5,723	
Other income	127	127	97	136	206	351	419	
Net gains on sale of securities	0	0	0	0	0	0	0	
Net gains (losses) on sale of assets								
and (writedowns)	132	274	449	192	(12)	855	835	
Total noninterest income	2,257	2,611	1,847	1,908	2,651	6,715	7,492	
Noninterest Expense								
Compensation and employee benefits	4,099	4,333	3,705	4,228	4,426	12,137	12,193	
Equipment	320	319	290	305	277	929	843	
Occupancy and premises	386	381	390	390	377	1,157	1,201	
Data Processing	168	136	140	123	185	444	490	
Federal deposit insurance	55	81	87	92	105	223	317	
Professional services	158	130	200	156	157	488	619	
Telephone and data communication	87	88	81	90	92	256	300	
Insurance	60	96	59	60	60	215	170	
Other expense	532	715	449	683	541	1,696	1,519	
Total noninterest expense	5,865	6,279	5,401	6,127	6,220	17,545	17,652	
Income from operations								
before income taxes	1,159	1,044	888	1,057	908	3,091	3,064	
Income tax expense	25	20	0	(5)	40	45	55	
Net income	1,134	1,024	888	1,062	868	3,046	3,009	
Preferred stock dividend	0	0	0	0	0	0	0	
Net income allocated to								